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ROSINTER REPORTS 9M 2013 UNAUDITED FINANCIAL RESULTS:

REVENUE AMOUNTED TO RUB 7 666 MLN

EBITDA margin before impairment and write-offs at 4.1%

OJSC Rosinter Restaurants Holding (Rosinter), the leading casual dining restaurants chain in Russia and CIS (Moscow Exchange MICEX-RTS ticker: ROST), announced today its unaudited financial results for 9M 2013 prepared in accordance with IFRS.

9M 2013 HIGHLIGHTS

- **Consolidated net revenue stood at RUB 7 666 mln.**
- **Revenue from restaurants and canteens decreased by (2.5)% compared with 9M 2012 to RUB 7 332 mln.**
- **Operating profit before impairment amounted to RUB 33 mln for an operating margin before impairment of 0.4% compared with a margin of 3.2% in 9M 2012.**
- **EBITDA[1] before impairment and write-offs amounted to RUB 317 mln for a margin of 4.1%.**
- **EBITDA amounted to RUB 167 mln and EBITDA margin stood at 2.2% compared with a margin of 4.9% in 9M 2012.**
- **Net loss amounted to RUB 175 mln and net loss margin stood at (2.3)% compared with a net loss margin of (1.2)% in 9M 2012.**
- **As at September 30, 2013 gross debt was RUB 1 520 mln, including RUB 1 501 mln long-term debt that represented 98.7% of total gross debt.**
- **Net debt stood at RUB 1 346 mln, leading to a Net debt/EBITDA[2] before impairment and write-offs of 3.0x as at September 30, 2013 in comparison with 1.3x as at December 31, 2012.**

Kevin Todd, President and Chief Executive Officer, commented:

“Trading in 3Q was below expectations for Rosinter as it was for the retail sector overall in Russia. I am pleased to report that 4Q including October and November reflects an improving top line dynamic for our restaurants. The improvement in sales is a consequence of our strong marketing plan in particular our IL Patio 20th anniversary campaign, focused menu and brand revitalization. Brand revitalization is going according to plan and in 2014 we will now be in a position to start the process of revitalizing our existing stores as well as launching new developments with our new formats. We already have 5 test stores in operation and are pleased with the early results both qualitative and quantitative. Our focus on a stronger marketing foundation is being reinforced by our investment in additional training and certification for our store teams to ensure an enhanced guest experience.

Our development is delivering on plan. In 2013 we have opened already 27 restaurants out of which 15 stores in our transport hubs business, including our new entry into the Moscow Railway infrastructure that is represented by 4 outlets in Kazansky, Belorussky and Paveletsky stations. These stores will be followed shortly by the opening of 6 outlets in Leningradsky and Paveltsky stations. We are also very excited by our first McDonald’s opened in the new international terminal of Pulkovo airport in St. Petersburg which is also the first McDonald’s in Russia’s airports.”

Income Statement Summary

(RUB) thousands	9M 2013		9M 2012		% Change Y-o-Y
Net revenue	**7 666 292**	***100,0 %***	**7 860 524**	***100,0 %***	***(2,5)%***
Incl. Revenue from restaurants and canteens	*7 332 059*	*95,6 %*	*7 522 372*	*95,7 %*	*(2,5)%*
Incl. Revenue from franchising	*217 608*	*2,8 %*	*208 374*	*2,7 %*	*4,4 %*
Cost of sales	**6 392 489**	***83,4 %***	**6 375 980**	***81,1 %***	***0,3 %***
Incl. Food and beverages	*1 764 296*	*23,0 %*	*1 816 270*	*23,1 %*	*(2,9)%*
Incl. Payroll and related taxes	*1 710 998*	*22,3 %*	*1 703 207*	*21,7 %*	*0,5 %*
Incl. Rent	*1 568 726*	*20,5 %*	*1 461 787*	*18,6 %*	*7,3 %*
Incl. Utilities	*224 803*	*2,9 %*	*235 523*	*3,0 %*	*(4,6)%*
Incl. Materials	*213 966*	*2,8 %*	*225 117*	*2,9 %*	*(5,0)%*
Gross profit	**1 273 803**	***16,6%***	**1 484 544**	***18,9%***	***(14,2)%***
SG&A Expenses	1 086 846	*14,2 %*	1 132 603	*14,4 %*	*(4,0)%*
Incl. Payroll and related taxes	*655 007*	*8,5 %*	*635 133*	*8,1 %*	*3,1 %*
Incl. Advertising	*118 591*	*1,5 %*	*161 665*	*2,1 %*	*(26,6)%*
Incl. Other expenses	*52 030*	*0,7 %*	*62 980*	*0,8 %*	*(17,4)%*
Incl.(Decrease)/Increase in allowance for impairment of advances paid, taxes recoverable and receivables	*(5 108)*	*(0,1)%*	*10 010*	*0,1 %*	*(151,0)%*
Start-up expenses for new restaurants	111 449	*1,5 %*	73 741	*0,9 %*	*51,1 %*
Other gains	58 023	*0,8 %*	53 517	*0,7 %*	*8,4 %*
Other losses	100 856	*1,3 %*	79 098	*1,0 %*	*27,5 %*
Incl. Loss on disposal of non-current assets	*51 417*	*0,7 %*	*45 394*	*0,6 %*	*13,3 %*
Profit from operating activities before impairment	**32 675**	***0,4 %***	**252 619**	***3,2%***	***(87,1)%***
Losses from impairment of operating assets	98 324	*1,3 %*	150 997	*1,9%*	*(34,9)%*
(Loss)/profit from operating activities after impairment	**(65 649)**	***(0,9)%***	**101 622**	***1,3%***	***(164,6)%***
Financial expenses, net	107 615	*1,4 %*	130 795	*1,7 %*	*(17,7)%*
Foreign exchange gains, net	22 751	*0,3 %*	1 565	*0,0 %*	*1353,7 %*
Share of losses of JV and associates	-	-	67	*0,0 %*	*(100,0)%*
Loss before tax	**(150 513)**	***(2,0)%***	**(27 541)**	***(0,4)%***	***446,5 %***
Income tax expense	(24 210)	*(0,3)%*	(64 187)	*(0,8)%*	*(62,3)%*
Net loss	**(174 723)**	***(2,3)%***	**(91 728)**	***(1,2)%***	***90,5 %***
(Loss)/profit from operating activities after impairment	(65 649)	*(0,9)%*	101 622	*1,3 %*	*(164,6)%*
Depreciation and amortization	232 547	*3,0 %*	283 647	*3,6 %*	*(18,0)%*
EBITDA [(1)]	**166 898**	***2,2 %***	**385 269**	***4,9 %***	***(56,7)%***
Loses from impairment	98 324	*1,3 %*	150 997	*1,9 %*	*(34,9)%*
EBITDA before impairment	**265 222**	***3,5 %***	**536 266**	***6,8 %***	***(50,5)%***
Loss on disposal of non-current assets	51 417	*0,7 %*	45 394	*0,6 %*	*13,3 %*
EBITDA before impairment and write-offs	**316 639**	***4,1 %***	**581 660**	***7,4 %***	***(45,6)%***

In 9M 2013 ***consolidated revenue*** amounted to RUB 7 666 mln. Corporate restaurants and canteens revenue decreased by (2.5)% which was mainly due to the implementation of the strategic plan of improving our portfolio, including exiting unprofitable and non-core restaurants. Our same store portfolio gross revenue decreased in 9M 2013 by (0.2)% as a result of a (2.5)% decrease in 3Q 2013 thus reflecting the overall downward traffic trends in the Russian retail market. Revenue from franchising increased 4.4% mainly due to franchising fee payments related to prolongation of some franchising contracts.

Gross profit margin decreased to 16.6% in 9M 2013 from 18.9% in 9M 2012. Improvements in food and beverages, utilities and materials of 10 basis points each were offset by a 190 basis points increase in rent and by a 60 basis points increase in payroll and related taxes, all measured as a percentage of total revenue.

Payroll and rent increases were mostly driven by inflation and, as a result of revenues decrease, those items increased as a percentage of sales in 9M 2013.

Selling, general and administrative expenses decreased as a percentage of revenue to 14.2% in 9M 2013 from 14.4% in 9M 2012 driven mainly by a lower spend (60 basis points) in advertising, partially offset by a 40 basis points increase in payroll, all measured as a percentage of total revenue.

Advertising expense in 9M 2013 was lower than in 9M 2012 by 60 basis points. Most of our marketing spend has taken place in 4Q of 2013 supporting the major marketing campaign related to the celebration of the 20th anniversary of IL Patio.

Start-up expenses for new restaurants increased by 60 basis points as a percentage of total revenue in 9M 2013 in comparison to 9M 2012 due to higher preopening expenses per store on railway stations sites than our average per store and also to additional expenses related to our revitalization program.

Other net gains and losses increased 20 basis points as a percentage of total revenue in 9M 2013 in comparison to 9M 2012.

Loss from operating activity after impairment stood at (0.9)% in 9M 2013 in comparison with ***Profit from operating activity after impairment*** of 1.3% in 9M 2012, all measured as a percentage of total revenue.

The decrease of net financial expenses by 30 basis points is mainly driven by a lower charge of amounts due to partners of 40 basis points.

Income tax expense in 9M 2013 decreased by 50 basis points compared to 9M 2012.

As a result, ***Net loss margin*** decreased to (2.3)% in 9M 2013 from (1.2)% in 9M 2012.

EBITDA margin in 9M 2013 decreased to 2.2% from a margin of 4.9% in 9M 2012, ***EBITDA margin before impairment*** decreased to 3.5% in 9M 2013 in comparison to 6.8% in 9M 2012. ***EBITDA margin before impairment and write-offs*** decreased to 4.1% in 9M 2013 from 7.4% in 9M 2012.

Cash Flow Performance

(RUB) thousands	9M 2013	9M 2012	% Change Y-o-Y
Net cash flow (used in)/from operating activities	(161 126)	431 161	(137,4)%
Incl. Cash flow before changes in operating assets and liabilities	*306 039*	*584 564*	*(47,6)%*
Incl. Change in operating Assets and Liabilities	*(313 687)*	*10 821*	*(2998,9)%*
Incl. Financial and tax cash outflow	*(153 478)*	*(164 224)*	*(6,5)%*
Net cash flow used in investing activities	(216 452)	(185 400)	16,7 %
Net cash flow from/(used in) financing activities	270 069	(173 353)	(255,8)%
Effect of exchange rates on cash and cash equivalents	2 802	(1 771)	(258,2)%
Net increase in cash & cash equivalents	**(104 707)**	**70 637**	**(248,2)%**
Cash & Cash equivalents at beginning of period	279 008	233 901	19,3 %
Cash & Cash equivalents at end of period	174 301	304 538	(42,8)%

Cash flow from operating activities stood at RUB (161) mln in 9M 2013 from RUB 431 mln in 9M 2012. Cash flow before changes in operating assets and liabilities decreased by 47.6% to RUB 306 mln from RUB 584 mln mainly due to a lower gross profit earned by the company in 9M 2013 in comparison with 9M 2012. The increase in net operating Assets in 9M 2013 of RUB (314) mln includes prepayment for RUB 175 mln related to our new development.

Net cash used in investing activities increased by 16.7% to RUB 216 mln in 9M 2013 from RUB 185 mln in 9M 2012.

Net cash flow from financing activities in 9M 2013 represents mainly proceeds from bank loans as summarized in the table below.

Debt and Liquidity

(RUB) thousands	9M 2013		12M 2012		% Change Y-o-Y
Total Gross Debt	**1 520 204**	**100,0 %**	**1 220 485**	**100,0 %**	**24,6 %**
Short-term debt	19 229	1,3 %	741 285	60,7 %	(97,4)%
Long-term debt	1 500 975	98,7 %	479 200	39,3 %	213,2 %
Net Debt	**1 345 903**	**88,5 %**	**941 477**	**77,1 %**	**43,0 %**
Net Debt / EBITDA (2)	**7,1**		**2,3**		**207,3 %**
Net Debt / EBITDA before impairment and write-offs (2)	**3,0**		**1,3**		**124,8 %**

Total gross debt of the Group increased by 24.6% and net debt increased by 43% in 9M 2013 when compared with the corresponding figures as at December 31, 2012, mainly due to prepayment for 175 mln rubles related to some development opportunities and a sensible decrease in trade and other payables. The maturity profile of our debt portfolio improved with the long-term component increasing to 98.7% as at September 30, 2013 from 39.3% as at December 31, 2012. Net debt/EBITDA ratio increased to 7,1x as at September 30, 2013 from 2.3x as at December 31, 2012. Net debt/EBITDA before impairment and write-offs ratio increased to 3,0x as at September 30, 2013 from 1.3x as at December 31, 2012.

Gross debt maturity schedule as at September 30, 2013 is illustrated below.

(RUB) mln	Within 6M (4Q'13-1Q'14)	6M-12M (2Q'14-3Q'14)	12M-18M (4Q'14-1Q'15)	18M+	Total
Gross debt maturity	**0**	**19**	**83**	**1 417**	**1 520**
	-	**1,3 %**	**5,5 %**	**93,3 %**	**100,0 %**

In 3Q 2013 the Group renegotiated some of the existing debt and signed new contracts to increase the long-term debt share in total gross debt.

[1] EBITDA is calculated by adding back depreciation and amortization to profit from operating activities after impairment. EBITDA measures are not measurements of our operating performance under IFRS and should not be considered as an alternative to profit for the year, operating profit or any other performance measures derived in accordance with IFRS or as an alternative to cash flow from operating activities or as a measure of our liquidity. Our approach to calculating EBITDA may differ from the approach of other companies.
[2] EBITDA is calculated over the 12 preceding calendar months.

Some information in this review may contain "forward-looking statements" which include all statements other than statements of historical fact. Such forward-looking statements can often be identified by words such as “plans”, “believes”, “anticipates”, “expects”, “intends”, “estimates”, “will”, “may”, “continue”, “should” and similar expressions. Such forward-looking statements involve known and unknown risks, uncertainties and other important factors beyond the Company's and/or its Management control that could cause the actual results, performance or achievements of the Company to be materially different from future results, performance or achievements expressed or implied by such forward-looking statements. Such forward-looking statements are based on numerous assumptions regarding the Company's present and future business strategies and the environment in which the Company will operate in the future. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. These forward-looking statements speak only as at the date as of which they are made, and the Company and/or its Management does not intend and has no duty or obligation to supplement, amend, update or revise any of the forward-looking statements contained herein to reflect any change in the Company's and/or its Management expectations with regard thereto or any change in events, conditions or circumstances on which any such statements are based. The information and opinions contained in this review are provided as at the date of this review and are subject to change by the Company's own discretion without notice of any kind and form.

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Note to Editors:

As at 30 September 2013 OJSC Rosinter Restaurants Holding is the leading casual dining restaurant company in Russia and CIS, which operates 383 outlets in 42 cities in Russia, CIS and Central Europe, including Baltic countries. The chain has 355 casual dining restaurants, including 130 franchised restaurants, and 28 Costa Coffee outlets. The Company offers casual dining Italian, Japanese and American cuisine under its proprietary brands IL Patio and Planet Sushi and its franchised brand T.G.I. FRIDAYS, and it also develops and operates the Costa Coffee chain under a franchise. Rosinter Restaurants Holding is listed on the Moscow Exchange MICEX-RTS (rts.micex.ru) under the stock ticker ROST.

APPENDIX

Unaudited Interim Consolidated Income Statement
for the nine months ended September 30, 2013

(All amounts are in thousands of Russian Roubles, unless specified otherwise)

	For the nine months ended September 30,	
	2013	2012
	Unaudited	
Revenue	**7 666 292**	**7 860 524**
Cost of sales	(6 392 489)	(6 375 980)
Gross profit	**1 273 803**	**1 484 544**
Selling, general and administrative expenses	(1 086 846)	(1 132 603)
Start-up expenses for new restaurants	(111 449)	(73 741)
Other gains	58 023	53 517
Other losses	(100 856)	(79 098)
Profit from operating activities before impairment	**32 675**	**252 619**
Loss from impairment of operating assets	(98 324)	(150 997)
(Loss)/Profit from operating activities after impairment	**(65 649)**	**101 622**
Financial income	8 364	18 509
Financial expense	(115 979)	(149 304)
Foreign exchange gains, net	22 751	1 565
Share of profits of associates	–	67
Loss before income tax	**(150 513)**	**(27 541)**
Income tax expense	(24 210)	(64 187)
Net loss for the period	**(174 723)**	**(91 728)**
Attributable to:		
Equity holders of the parent entity	(173 229)	(87 480)
Non-controlling interests	(1 494)	(4 248)
Loss per share, basic, Russian roubles	**(11.10)**	**(5.60)**
Loss per share, diluted, Russian roubles	**(10.56)**	**(5.41)**

Unaudited Interim Consolidated Statement of Financial Position at September 30, 2013

(All amounts are in thousands of Russian Roubles, unless specified otherwise)

	September 30, 2013, unaudited	December 31, 2012, audited
ASSETS		
Non-current assets		
Property and equipment	1 717 416	1 840 496
Intangible assets	74 438	81 828
Goodwill	176 153	176 153
Long-term loans due from related parties	19 319	17 968
Long-term receivables due from related parties	1 883	2 780
Deferred income tax asset	157 851	154 402
Other non-current assets	211 808	162 812
	2 358 868	**2 436 439**
Current assets		
Inventories	124 304	168 683
VAT and other taxes recoverable	126 267	109 784
Income tax recoverable	19 389	22 063
Trade and other receivables	176 199	148 370
Advances paid	312 071	215 548
Receivables from related parties	64 126	118 556
Short-term loans	15 662	3 001
Short-term loans due from related parties	10 386	10 433
Cash and cash equivalents	174 301	279 008
	1 022 705	**1 075 446**
Assets held for sale	–	19 464
TOTAL ASSETS	**3 381 573**	**3 531 349**
EQUITY AND LIABILITIES		
Equity		
Equity attributable to equity holders of the parent entity		
Share capital	2 767 015	2 767 015
Additional paid-in capital	2 204 190	2 204 190
Treasury shares	(413 085)	(413 085)
Other capital reserves	26 581	21 581
Accumulated losses	(4 037 332)	(3 863 253)
Translation difference	(91 013)	(72 626)
	456 356	**643 822**
Non-controlling interests	10 054	12 629
	466 410	**656 451**
Non-current liabilities		
Long-term loans and borrowings	1 500 975	479 200
Long-term liabilities to partners	19 359	43 476
Deferred income	–	191
Deferred income tax liabilities	43 257	72 508
	1 563 591	**595 375**
Current liabilities		
Trade and other payables	1 158 802	1 323 167
Short-term loans and borrowings	19 229	741 285
Payables to related parties	43 538	50 317
Short-term loans due to related parties	3 256	4 218
Short-term liabilities to partners	16 269	40 517
Deferred income	39 737	47 959
Income tax payable	70 741	72 060
	1 351 572	**2 279 523**
TOTAL EQUITY AND LIABILITIES	**3 381 573**	**3 531 349**

Unaudited Interim Consolidated Statement of Cash Flows

for the nine months ended September 30, 2013

(All amounts are in thousands of Russian Roubles, unless specified otherwise)

	For the nine months ended September 30,	
	2013	**2012**
	Unaudited	
Operating activities		
Loss before tax	(150 513)	(27 541)
Adjustments to reconcile loss before tax to net cash provided by operating activities:		
Depreciation and amortization	232 547	283 647
Foreign exchange gains, net	(22 751)	(1 565)
Financial income	(8 364)	(18 509)
Financial expense	115 979	149 304
(Reversal of allowance)/allowance for impairment of advances paid, taxes recoverable and receivables	(5 108)	10 010
(Reversal of obsolescence)/obsolescence of inventories	(10 492)	959
Loss on disposal of non-current assets	51 417	45 394
Impairment of assets	98 324	150 997
Share of associates' results	–	(67)
Bargain purchase, net of cash acquired	–	(11 565)
Share based payment expenses	5 000	3 500
	306 039	**584 564**
Changes in operating assets and liabilities:		
Decrease in inventories	57 904	39 226
Increase in advances, taxes recoverable, receivables and other assets	(187 959)	(4 160)
Decrease/(Increase) in receivables from/payables to related parties, net	25 902	(43 812)
(Decrease)/increase in trade and other payable	(209 534)	19 567
Net cash generated from operations	**(7 648)**	**595 385**
Interest paid	(94 431)	(105 739)
Interest received	5 716	9 919
Income tax paid	(64 763)	(68 404)
Net cash flows (used in)/from operating activities	**(161 126)**	**431 161**
Investing activities		
Purchases of property and equipment	(228 124)	(217 086)
Loans issued to related parties	(1 190)	(1 417)
Loans issued to third parties	(285)	–
Proceeds from repayment of loans issued to related parties	1 250	43 408
Purchase of intangible assets	(15 008)	(17 178)
Proceeds from disposal of property and equipment	21 195	4 990
Proceeds from repayment of loans issued to third parties	5 710	1 883
Net cash flows used in investing activities	**(216 452)**	**(185 400)**

Continued on the next page

Unaudited Interim Consolidated Statement of Cash Flows (continued)

	For the nine months ended September 30,	
	2013	2012
	Unaudited	
Financing activities		
Proceeds from bank loans	2 412 467	800 053
Repayment of bank loans	(2 113 469)	(931 632)
Payments to partners	(26 547)	(42 475)
Repayment of related party loans	(962)	(775)
Proceeds from issue of shares	–	3 373
Repayment of lease obligations	(138)	(489)
Dividends paid to shareholders	(1 282)	(1 408)
Net cash flows from/(used in) financing activities	**270 069**	**(173 353)**
Effect of exchange rate on cash and cash equivalents	2 802	(1 771)
Net (decrease)/increase in cash and cash equivalents	**(104 707)**	**70 637**
Cash and cash equivalents at beginning of the period	**279 008**	**233 901**
Cash and cash equivalents at end of the period	**174 301**	**304 538**